Licensing & Transactions

Securing and commercialization of intellectual property rights requires dealings with others, be it a collaborator, business partner, employee, independent contractor, supplier, investor, buyer, or seller.

Well-drafted agreements protect intellectual property assets and ensure a successful business relationship. A clear agreement, where the parties know their rights and obligations, can also avoid costly litigation.

Drafting and negotiating agreements affecting intellectual property requires not only an understanding of the IP assets, but also the client's business goals. Bereskin & Parr's professionals bring to the handling of licensing and transaction matters a wide variety of technical backgrounds and knowledge in fields such as biotechnology, pharmaceuticals, chemistry, computer science, electronics, and entertainment and new media. Members of our team have a deep understanding of national and foreign intellectual property protection, and experience in drafting and negotiating complex IP agreements which allows us to structure the deal that best protects our clients’ business interests worldwide.

Our licensing and transaction clients include individual inventors, start-up companies, major national and multinational concerns, universities, hospitals, and research institutions.

Our Services

The following is a list of services that members of our Licensing & Transactions practice group provide:

- Due diligence for intellectual property rights
- Assignments and agreements of purchase and sale
- Security agreements relating to intellectual property
- Licenses
- Confidentiality agreements
- Employee agreements
- Consulting/independent contractor agreements
- Joint venture, research collaboration, and business development agreements
- Supplier agreements
- Material transfer agreements
- Marketing agreements

Recent Articles

The Magic of IP Assignments - Court decides that transfer of intellectual property rights is ineffective due to missing “magic words”
October 12, 2021

Comparing the Canadian and European Approaches to the Patentability of Computer-Implemented Inventions
June 16, 2021

Patents Beyond the Courtroom – Monetizing Patents as Licensable Assets
March 29, 2021

Tips for Preserving Trade Secrets in the Age of Virtual Meetings
October 19, 2020


July 20, 2020

Getting Maximum IP From R&D – Natural Products

July 2, 2020
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